

# ADM-211<sup>Q&As</sup>

Administration Essentials for Experienced Admin

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**QUESTION 1**

What are some differences between Visual Force and S-Controls?

Choose the best answer.

- A. Complete control of UI
- B. Complete control of UI, easy to create code, more manageable
- C. Client side
- D. All of the above.

Correct Answer: B

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**QUESTION 2**

Which tools can be use to reduce the number of existing duplicate records?

- A. Merge Wizard
- B. Dashboard Pack
- C. App Exchange solutions
- D. Apex Trigger

Correct Answer: AC

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**QUESTION 3**

What is the reason you should do discovery in your data management process?

Correct Answer: You need to analyze the data to find out what information needs to be cleansed and how the data is to be structured. This helps to define the reports and dashboards that will support the business processes you seek to manage.

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**QUESTION 4**

Which would you not find under Setup/ Develop?

- A. Apps
- B. Apex Classes

C. API

D. S-Controls

Correct Answer: A

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**QUESTION 5**

How can Tonya enforce that the Region field contains a value regardless of how the lead is created?

A. Make the Region field universally required.

B. Make the Region field required on the page layout.

C. Create a validation rule on the Region Field.

Correct Answer: C

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**QUESTION 6**

What can Delegated Administrators cannot do?

Select all that apply Choose 2

A. Create New Profiles

B. Assign Profiles

C. Add fields to page layouts

D. Create fields

Correct Answer: AD

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**QUESTION 7**

What privileges can be given to delegated administrator?

(Select all the apply)

A. Modify the role hierarchy.

B. Create and edit users.

C. Assign users to specified profiles.

D. Modify profile permissions.

E. Manage custom objects.

Correct Answer: BCE

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**QUESTION 8**

A Sales force object can exist independent of an application.

- A. True
- B. False

Correct Answer: A

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**QUESTION 9**

What can be used to reduce the size of Formula field? (Choose 2)

- A. CASE
- B. CONTAINS
- C. IF

Correct Answer: AB

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**QUESTION 10**

What are the two major pieces to S-Controls?

- A. Hooks and Controllers
- B. Controllers and Protectors
- C. HTML and Java Script
- D. Visual Presentation and Functional/code

Correct Answer: C

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**QUESTION 11**

What objects will auto-complete?

Select all that apply:

- A. Account
- B. Contact
- C. User

D. Custom object look ups

Correct Answer: ABCD

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**QUESTION 12**

From which location can an administrator author APEX?

Choose 3 answers.

- A. Sandbox org
- B. Productions org
- C. Profile user interface
- D. Force.com IDE

Correct Answer: ABD

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**QUESTION 13**

What feature is NOT customizable under the Setup/Develop menu?

- A. Pages
- B. Components
- C. Apps
- D. Apex Classes

Correct Answer: C

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**QUESTION 14**

What are some of the training options available to Sales force Administrators/implementors?

Correct Answer: Check the answer in explanation.

1.  
Standard web training
2.  
Custom training
3.  
Education Services

4.

Certification

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**QUESTION 15**

What is an S-Control?

- A. A custom field that has dependent states
- B. A custom web page not hosted by SFDC
- C. Another name for a roll up summary\'
- D. None of the above

Correct Answer: B

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