

C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

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QUESTION 1

What are characteristics of text determination? (Choose two.)

- A. Pricing condition record texts can be used as a standard text source.
- B. The text type in the procedure can be set as mandatory.
- C. The access step in the access sequence has a text source.
- D. Text determination uses condition records.

Correct Answer: BD

QUESTION 2

A sales order is to be delivered with a material and quantity using item category TAN. What configuration settings are necessary? (Choose two)

- A. The sales document type needs to be set to relevant for delivery.
- B. The item category needs to be set to "relevant for delivery" for value items.
- C. The item category needs to be set to schedule line allowed.
- D. The schedule line category needs be to set to relevant for delivery.

Correct Answer: CD

QUESTION 3

You issue goods from a warehouse to a customer.

What system responses accompany this process? (Choose three)

- A. The post goods issue process reduces the corresponding requirements in materials planning.
- B. The post goods issue process leads to a change in value of the corresponding stock accounts in accounting.
- C. The post goods issue process is executed with reference to the respective sales order.
- D. The post goods issue process reduces the stock level.
- E. After the post goods issue process is initiated, the system can begin to pack the materials.

Correct Answer: ABD

QUESTION 4

Which time elements are included in backward scheduling for a sales order? (Choose two.)

- A. Transit time
- B. Loading time
- C. Shipping processing time
- D. Planned delivery time

Correct Answer: AB

QUESTION 5

Which properties does the condition type in the condition master record control? (Choose two.)

- A. Pricing procedure
- B. Scales
- C. Access sequence
- D. Validity period

Correct Answer: BD

QUESTION 6

Which partner function determines the shipping condition in a sales order?

- A. Ship-to party
- B. Sold-to party
- C. Bill-to party
- D. Payer

Correct Answer: A

QUESTION 7

Which of the following elements can directly influence whether an availability check will be performed? (Choose two)

- A. The schedule line category in the sales document
- B. The delivery type
- C. The check group in the material master
- D. The item category in the sales document

Correct Answer: AC

QUESTION 8

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active.

How do you implement this business requirement?

- A. Use group conditions.
- B. Use a reference condition type.
- C. Use hierarchy accesses.
- D. Use condition exclusion.

Correct Answer: D

QUESTION 9

Which of the following elements can directly influence whether an availability check will be performed? (Choose two)

- A. The schedule line category in the sales document
- B. The item category in the sales document
- C. The delivery type
- D. The checking group in the material master

Correct Answer: AD

QUESTION 10

What are characteristic of the cash sales process? (Choose two.)

- A. The posting in Financial Accounting is made to accounts receivable.
- B. The cash sales item category is set to order-related billing.
- C. The billing document generates an invoice output.
- D. The sales document generates an invoice output.

Correct Answer: BD

QUESTION 11

What kind of billing plan is used to set up down payments for a sales process?

- A. Payment plan
- B. Periodic billing
- C. Installment plan
- D. Milestone billing

Correct Answer: D

QUESTION 12

Which packing option can be configured for a delivery item category?

- A. Packing control
- B. Generate packing material item
- C. Automatic packing
- D. Packing instructions

Correct Answer: A

QUESTION 13

During the sales order process, in which document can you assign packing materials for the first time?

- A. Sales order document
- B. Transfer order document
- C. Goods issue document
- D. Delivery document

Correct Answer: A

QUESTION 14

When the delivery document is created, the system can perform checks at item level to ensure compliance with business requirements.

What elements can be checked by the system at item level? (Choose three)

- A. Billing date
- B. Minimum quantity

- C. Zero quantity
- D. Route to the customer
- E. Overdelivery

Correct Answer: BCE

QUESTION 15

Which procedure can you assign to a schedule line category?

- A. Incompletion procedure
- B. Pricing procedure
- C. Partner determination procedure
- D. Material determination procedure

Correct Answer: A

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