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QUESTION 1

What is client virtualization?

- A. Virtualization hosted by HP for customer clients
- B. A suite of systems that provides all PC-client services and resources, that includes thin-client as the access device
- C. Factory optimized secure Web hosting that uses secure socket layers
- D. The client/server relationship between a standalone computer and the rest of the network environment

Correct Answer: A

QUESTION 2

How many monitors can a customer use with an HP t820 flexible thin client?

- A. One
- B. Two
- C. Three
- D. Four

Correct Answer: D

QUESTION 3

Which operating system is included with HP mt41 mobile thin clients?

- A. HPThinpro
- B. Windows Embedded Standard 7E
- C. HP Smart-zero
- D. Windows 8 Pro

Correct Answer: B

QUESTION 4

What does virtualization mean?

- A. the act of allocating server resources to create a non-physical desktop environment
- B. the act of isolating various applications within an operating system to enable virtual security

- C. the act of creating additional threads in an application to improve computer processing speed
- D. the act of speeding up computer processing through overclocking

Correct Answer: D

QUESTION 5

What does the HP StorageWorks XP Disk Array enable a customer to do?

- A. manage an unlimited number of virtual clients
- B. virtualize nearly 250 petabytes
- C. virtualize nearly 500 desktops
- D. pushes virtual images to thin clients

Correct Answer: B

QUESTION 6

Why is it important to conduct a discover meeting with your clients?

- A. It helps you determine where they are in the process of moving towards client visualization.
- B. It provides the perfect opportunity to showcase your client visualization hardware.
- C. It helps you show your Knowledge of client-virtualization.
- D. It provides an opportunity to talk about HP's integration with industry leading client- virtualization ISVs

Correct Answer: D

QUESTION 7

What is repurposed PC software?

- A. Software taken from a traditional PC and installed on a virtual server
- B. Software taken from a retiring computer and installed on a new computer
- C. A method of converting a traditional PC into a virtual application server
- D. A method of converting a traditional PC to have some attributes of a thin client

Correct Answer: D

QUESTION 8

Why do HP t310 Zero Clients deliver amazing performance and require no patches or updates?

- A. Because the operating system is hard coded into the AMD processor
- B. Because they use hardware-based security for IP packet checking
- C. Because the operating system is refreshed when the system is turned on
- D. Because they use hardware-based decompression technology for PCoIP protocol

Correct Answer: C

QUESTION 9

What is active listening?

- A. Understanding the total message being sent
- B. Analyzing the customer needs
- C. Thinking about how the solution fits within the environment
- D. Hearing every word the customer is saying

Correct Answer: A

QUESTION 10

Which thin client advantage offsets the thin client purchase cost for many customers?

- A. Reduction of network bandwidth usage
- B. Reduced use of desk space
- C. Mobility
- D. Conserving IT resources

Correct Answer: A

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