

MB-340^{Q&As}

Microsoft Dynamics 365 Commerce Functional Consultant

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QUESTION 1

DRAG DROP

A company uses Dynamics 365 Commerce. The company creates a discount and plans to email discount coupons to loyal customers.

You need to set up the coupon by using the existing discount.

Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Assign the price group used by the loyal customers to the discount.

Set the Coupon Code Required option to **Yes** for the existing discount.
Create a coupon and link the coupon to the existing discount.

Create and assign a price group.

Assign the bar code in Commerce parameters.

Configure bar code setup and generate bar code number sequences.

Create a mask character and bar code mask type for the coupon code.

Answer area

Correct Answer:

Actions

Assign the price group used by the loyal customers to the discount.

Create and assign a price group.

Answer area

Create a mask character and bar code mask type for the coupon code.

Configure bar code setup and generate bar code number sequences.

Assign the bar code in Commerce parameters.

Set the Coupon Code Required option to **Yes** for the existing discount.
Create a coupon and link the coupon to the existing discount.

Explanation:

Step 1: Create a mask character and bar code mask type for the coupon code

Step 2: Configure bar code setup and generate bar code number sequences.

Step 3: Assign the bar code in Commerce parameters.

System setup for coupons

Before you can set up a coupon, you must set up the coupon bar code and two coupon number sequences.

1.

On the Mask characters page, create a new mask character for the coupon code. You can select any unused character.

2.

On the Bar code mask setup page, create a new bar code mask. Set the Type field to Coupon. (Step 1)

3.

On the Bar code setup page, create a new bar code that uses the bar code mask that you just created.

4.

On the Number sequences page, create two new number sequences. One sequence is for the coupon code ID, and the other sequence is for the coupon number. The coupon code ID is the unique identifier for each coupon code for a coupon. The coupon number is the unique identifier for a coupon. Each coupon can have multiple codes and bar codes that trigger the coupon. (Step 2)

5.

On the Commerce parameters page, on the Bar codes tab, select the bar code that you created earlier.

6.

On the Commerce shared parameters page, on the Number sequences tab, select the number sequences that you created for the coupon number and coupon code ID. (Step 3)

7.

You can now open the Coupons page and create new coupons.

Step 4: Set the Coupon Code Required option to Yes for the existing discount. Create a coupon and link the coupon to the existing discount.

Coupon code required

Starting with version 7.2 of the app, the call center coupons are now merged with discounts. For a discount, when Coupon code required is set to Yes, the Status field and the standard date fields, Effective date and Expiration date, are not

available. These properties are controlled by equivalent properties that are on the Coupons page.

When Coupon code required is set to Yes on a discount, the discount is applied to a transaction only if the coupon code or bar code is provided by MPOS/CPOS. The values of the coupon codes and bar codes are defined and configured in a

separate page named Coupons. The Coupons page is where the coupon is linked to the discount. When Coupon code required is set to No, a coupon code isn't required, and the discount will always be applied through its price groups.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/retail-coupons> <https://docs.microsoft.com/en-us/dynamics365/commerce/retail-discounts-overview>

QUESTION 2

A company uses Dynamics 365 Commerce for their store point of sale (POS) operations.

The system is configured with a 10 percent coupon for a single product.

Customers can request the shelf label price if it is less expensive than the system price.

Customers must receive the best price for a product.

You need to configure the system to meet the requirement.

What should you do?

- A. Set the Key in price field to the Must key in lower/equal price field.
- B. Enable the Apply discounts to price overrides field.
- C. Enable the Manual line discounts compound on top of system discounts field.
- D. Enable the Apply discounts to key in price products field.
- E. Enable the Allow price adjustments to increase product price field.

Correct Answer: D

QUESTION 3

You are developing a new Dynamics 365 Finance system for your company.

You want to create test plans that members of your team can use to test code during the development of the system.

You want to use a utility that will track and document test plans, as well as issues and their remediations.

What utility should you use?

- A. Task recorder for Finance and Operations apps
- B. Business process modeler (BPM) Library
- C. Microsoft Azure DevOps
- D. Microsoft Power Platform.
- E. Configuration data manager

Correct Answer: C

QUESTION 4

You work as the Procurements Manager for a company. The company uses Microsoft Dynamics 365 Finance for its accounting system.

The company purchases several different products from a vendor.

The vendor has agreed to give you a 10% discount if you purchase more than \$10,000 worth of goods in a calendar month.

You need to configure a purchase agreement in Microsoft Dynamics 365 Finance.

Which of the following commitment types should you select in the purchase agreement?

- A. Product quantity
- B. Product value
- C. Product category value
- D. Value

Correct Answer: D

QUESTION 5

A company uses Dynamics 365 Commerce for call centers.

The company tests a new line of health products in three markets. Each market has different pricing and targets a different demographic.

The company mails a brochure that describes the new products to customers in the three markets. The brochure includes a promotional code that allows customers to purchase the products at special introductory prices.

You need to configure the special pricing to apply to the sales orders.

What should you use?

- A. Customer account number
- B. Affiliation
- C. Source code
- D. Target market ID
- E. Channel number

Correct Answer: C

QUESTION 6

A company uses Dynamics 365 Commerce. The company would like to promote 10 specific products for an upcoming

holiday.

You must display the list on the category, home, and shopping cart pages.

You need to configure the product collection.

Which product list configuration type should you use?

- A. Related products
- B. Frequently bought together
- C. People also like
- D. Best selling
- E. Curated

Correct Answer: E

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/product-collection-module-overview>

QUESTION 7

A company has recently deployed Microsoft Dynamics 365 Finance. You have been hired as a Functional Consultant. Your role will include the management of the Dynamics 365 Finance system and to provide training for members of the Accounts team.

You are providing training on the cost accounting module in the Dynamics 365 Finance system.

Which of the following can be primary or secondary?

- A. Cost element
- B. Cost classification
- C. Cost control unit
- D. Cost behavior

Correct Answer: A

QUESTION 8

DRAG DROP

A company uses Dynamics 365 Commerce.

You need to view the most recent e-commerce sales orders.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions

Run the channel transactions Distribution job.

Run the Synchronize orders job.

View the orders by using the Store transactions inquiry.

Run the sales order Distribution job.

View the orders by using the Online store transactions inquiry.

Answer area

Correct Answer:

Actions

Run the sales order Distribution job.
View the orders by using the Online store transactions inquiry.

Answer area

Run the channel transactions Distribution job.
Run the Synchronize orders job.
View the orders by using the Store transactions inquiry.

Explanation:

Step 1: Run the channel transactions Distribution job.

Step 2: Run the Synchronize orders job.

Orders can be synchronized either by manually running the "Synchronize orders"-job or by creating a recurring batch job.

Step 3: View the orders by using a Store transaction inquiry.

For e-commerce channel orders, headquarters has information about the inventory transactions only after the transactions are sent to headquarters through the P-job and the order synchronization process is completed.

Note: Posting of online sales and payments

E commerce review recent sales order "store transactions" job

This procedure walks through configuring and running a recurrent batch job to create sales orders and payments for online store transactions.

Posting online sales and payments is a two-stage process.

*

Pulling the online commerce transaction data in HQ. (Step 1)

*

Synchronizing orders to create sales orders in HQ. (Step 2)

Pulling the online transaction data can be done either by manually running the P-job or by creating a recurrent batch job.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/tasks/posting-online-sales-payments>

QUESTION 9

You work as the Finance Director for a company. The company uses Microsoft Dynamics 365 Finance for its accounting system.

The company has several financial dimensions and an organizational hierarchy configured for budgeting.

You are configuring budgets within the organization.

You need to configure the correct allocation method to distribute the data in a budget plan to accurately portray the projected amounts. Several budget plans have been configured at lower levels within the organization.

You need to consolidate the lower level budgets into a budget at a higher level within the organization.

Which of the following allocation methods meets the requirement?

- A. Aggregate
- B. Distribute
- C. Allocate to dimension
- D. Copy from budget plan

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/finance/budgeting/budget-planning-data-allocation>

QUESTION 10

DRAG DROP

A company uses a Dynamics 365 Commerce call center. The company does not use gift cards.

The company wants to issue \$25 physical gift cards as part of a promotion for customers who purchase more than \$250 worth of products.

A third-party vendor supplies the preprinted gift cards.

You need to activate and track the gift cards.

Which processes should you use? To answer, drag the appropriate processes to the correct actions. Each process may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Processes	Answer Area	Process
Invoice	Activate a gift card.	
Packing slip	Issue a gift card number for a sales order.	
Picking list		
Picking list registration		

Correct Answer:

Processes	Answer Area	Process
	Activate a gift card.	Invoice
Packing slip	Issue a gift card number for a sales order.	Picking list registration
Picking list		

Box 1: Invoicing Issuing gift cards through fulfillment Physical gift cards and virtual gift cards have distinct fulfillment methods.

Physical gift cards are gift cards that are mapped to a mode of delivery of the Shipping type. They must be issued directly through the gift card provider as part of order processing. The gift card number must then be mapped to the order line as part of the pick list registration process. Next, the masked gift card number is saved back to the order line. The gift card that is issued is then activated as part of order invoicing.

Box 2: pick list registration

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/dev-itpro/gift-card>

QUESTION 11

Your role of Systems Administrator includes the management of your company's Microsoft Dynamics 365 Finance system.

You are configuring fixed assets in Dynamics 365 Finance.

You have configured fixed asset groups and defined the cost threshold for an item to qualify as a fixed asset. You need to configure the system to automatically identify purchases that qualify as fixed assets.

If an item qualifies as a fixed asset, it must be automatically added to the appropriate fixed asset group.

Which of the following should you configure?

- A. Fixed asset posting profiles
- B. Fixed asset books
- C. Fixed asset determination rules
- D. Fixed asset depreciation profiles

Correct Answer: C

QUESTION 12

A company has a physical store that closes at 11:30 P.M. each night.

The store conducts a special promotion on a Saturday in June. The last customer does not complete their sale until Sunday at 1:30 A.M.

You need to ensure that all of the transactions for the promotion are financially and physically recognized on Saturday.

Which two fields should you configure? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Post as business day
- B. End of business day
- C. Closing method by shift
- D. Statement method by shift
- E. One statement per day

Correct Answer: AB

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/retail-statements>

QUESTION 13

You work as the Finance Manager for a company. The company uses Microsoft Dynamics 365 Finance for its accounting system.

Budgets have been configured and approved for the upcoming fiscal period.

You need to configure budget control. You need to configure the formula for the calculation of the remaining budget to include draft or unposted documents.

On which tab in budget control can you configure the required setting?

- A. Define budget groups
- B. Define parameters
- C. Budget funds available
- D. Assign budget models
- E. Documents and journals

Correct Answer: C

QUESTION 14

A sales director wants to create a consistent revenue stream by targeting customers to sign up for continuity programs.

You need to configure continuity programs.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Create template sales orders for the customers.
- B. Configure order fulfillment.
- C. Create a continuity program.
- D. Create a parent product for the continuity program.
- E. Configure Commerce shared parameters.

Correct Answer: CDE

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-continuity-program>

QUESTION 15

HOTSPOT

You need to configure distributed order management (DOM) to meet the company's requirements for the minimum

inventory rule.

How should you configure the system? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Property	Value
Hard constraint	<input type="text"/> Yes No
Minimum stock	<input type="text"/> 0 1

Correct Answer:

Property	Value
Hard constraint	<input type="text"/> Yes No
Minimum stock	<input type="text"/> 0 1

Explanation:

Box 1: Yes Hard constraint A rule can be defined as either a hard constraint or not a hard constraint. Every DOM run goes through two iterations. In the first iteration, every rule is treated as a hard constraint rule, regardless of the setting of this field. In other words, every rule is applied. The only exception is the Location priority rule. In the second iteration, the rules that weren't defined as hard constraint rules are removed, and the order or order lines that weren't assigned to locations when all the rules were applied are assigned to locations.

Box 2: 1

Minimum inventory rule This rule type lets organizations "ring fence" a specific quantity of a product for purposes other than order fulfillment. For example, organizations might not want DOM to consider all the inventory that is available in a store for order fulfillment. Instead, they might want to reserve some inventory for walk-in customers. When this rule type is used, you can define the minimum inventory to keep for a category of products, an individual product, or a product variant per location or group of locations. You can also define minimum inventory by using a supplementary category hierarchy. If a product falls into multiple categories, a supplemental category is given highest importance for all rules where you can use categories.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/dom>

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