

# PEGACPDC74V1<sup>Q&As</sup>

Certified Pega Decisioning Consultant (CPDC) 74V1

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**QUESTION 1**

What format is used to express PMML?

- A. HTML
- B. SQL
- C. CSV
- D. XML

Correct Answer: D

Reference: <https://community1.pega.com/community/pega-support/question/creating-pmml-python-r-andpega>

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**QUESTION 2**

What is the key characteristic that Next-Best-Action must consider to satisfy customer needs?

- A. Service
- B. Consistency
- C. Mobility
- D. Sociability

Correct Answer: B

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**QUESTION 3**

Business rules that determine if a customer is eligible for a particular proposition are also known as \_\_\_\_\_.

- A. Contact rules
- B. Hard rules
- C. Soft rules
- D. Marketing rules

Correct Answer: A

Reference: <https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf>

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**QUESTION 4**

A Scoring Model allows you to differentiate between \_\_\_\_\_.

- A. Accept, Reject, Maybe Later
- B. Good, Bad
- C. Good, Better, Best
- D. Good, Bad, Unknown

Correct Answer: B

Reference: <https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf>

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#### QUESTION 5

When a customer is offered a proposition he has already accepted, this is because \_\_\_\_\_.

- A. the strategy uses interaction history to exclude previously accepted offers
- B. the customer intent was captured incorrectly
- C. the propositions are filtered based on eligibility
- D. there is no filter for previously accepted offers in the strategy

Correct Answer: D

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#### QUESTION 6

Which is a Key Performance Indicator?

- A. Action
- B. Outcome
- C. Volume
- D. Channel

Correct Answer: A

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#### QUESTION 7

The mapping of the input fields of a third-party predictive model is done in the \_\_\_\_\_.

- A. Predictive Model decision component
- B. Predictive Model rule

- C. Predictive Analytics Director portal
- D. Customer class definition

Correct Answer: B

Reference: [https://community.pega.com/sites/default/files/help\\_v731/rule-/rule-decision-/rule-decisionpredictivemodel/inputmapping.htm](https://community.pega.com/sites/default/files/help_v731/rule-/rule-decision-/rule-decisionpredictivemodel/inputmapping.htm)

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#### QUESTION 8

Which decision component enables you to use a PMML model?

- A. Predictive Model
- B. PMML Model
- C. Third-party Model
- D. Adaptive Model

Correct Answer: A

Reference: <https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf>

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#### QUESTION 9

In a Decisioning Strategy, which component is required to enable access to primary Customer properties?

- A. Set Property
- B. None, properties are available
- C. Data Import
- D. Customer Import

Correct Answer: A

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#### QUESTION 10

When configuring an Adaptive Model, the property type Integer is automatically translated to which predictor type?

- A. Symbolic
- B. Numeric
- C. Alphanumeric
- D. Number

Correct Answer: A

Reference: <https://community1.pega.com/community/pega-academy/question/comparison-adaptivemodel-vs-predictive-model>

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**QUESTION 11**

When building a predictive model, the Data Analysis stage is where you \_\_\_\_\_.

- A. create data samples
- B. select the input data
- C. group predictors
- D. determine the output field

Correct Answer: C

Reference: <https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf>

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**QUESTION 12**

To define the relationship between Customer and Product Usage, you must create the Product Usage property in the \_\_\_\_\_.

- A. Product class
- B. Strategy Result class
- C. Customer class
- D. Product Usage class

Correct Answer: D

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**QUESTION 13**

The likelihood that a proposition will be accepted by the customer is stored in the strategy property called \_\_\_\_\_.

- A. pyPropensity
- B. pyLikelihood
- C. pyProbability
- D. pyBehavior

Correct Answer: A

Reference: <https://pegasystems2.https.internapcdn.net/pegasystems2/marketing/C-762-StudentGuide.pdf>

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**QUESTION 14**

Which decision component allows you to use a third-party Credit Risk Model 80% of the time and a Pega Credit Risk Model 20%?

- A. Filter
- B. Champion Challenger
- C. Adaptive Model
- D. Switch

Correct Answer: C

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**QUESTION 15**

What is the key component of a Next-Best-Action strategy?

- A. Strategy
- B. Work flow
- C. Decision table
- D. Predictive model

Correct Answer: D

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